Clarion Co., Ltd.

Consolidated Financial Statements
March 31, 2014

Clarion Co., Ltd.

| Six-Year Summary |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen except per-share amounts |  |  |  |  |  |  |
|  | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 |  |
| For the Year |  |  |  |  |  |  |  |
| Net sales | ¥181,554 | ¥174,762 | ¥178,318 | ¥186,711 | ¥177,288 | ¥191,337 | \$1,859,092 |
| Japan | 105,991 | 93,892 | 93,089 | 96,917 | 96,406 | 101,360 | 984,844 |
| Americas | 46,440 | 55,499 | 59,611 | 62,024 | 54,288 | 56,558 | 549,533 |
| Asia and Australia | 12,461 | 11,886 | 13,963 | 16,928 | 16,861 | 20,467 | 198,871 |
| Europe | 16,661 | 13,482 | 11,653 | 10,840 | 9,733 | 12,951 | 125,843 |
| Car audio-visual equipment | 157,552 | 156,372 | 161,605 | 167,148 | 158,391 | 159,029 | 1,545,180 |
| Special equipment | 8,982 | 7,685 | 7,798 | 8,008 | 10,536 | 18,262 | 177,445 |
| Others | 15,018 | 10,704 | 8,915 | 11,554 | 8,360 | 14,045 | 136,466 |
| Cost of sales | 161,649 | 149,600 | 149,646 | 155,783 | 150,305 | 161,343 | 1,567,660 |
| Selling, general and administrative expenses | 32,354 | 24,537 | 23,735 | 23,053 | 23,772 | 24,763 | 240,605 |
| Operating income (loss) | $(12,449)$ | 624 | 4,936 | 7,873 | 3,210 | 5,231 | 50,827 |
| Other income (expenses), net | $(2,758)$ | 60 | $(2,482)$ | (482) | 218 | (543) | $(5,282)$ |
| Income (loss) before income taxes and minority interests | $(15,208)$ | 684 | 2,454 | 7,390 | 3,429 | 4,687 | 45,545 |
| Provision (benefit) for income taxes | 4,776 | 129 | 1,063 | (150) | 2,069 | 1,343 | 13,049 |
| Income (loss) before minority interests | $(19,984)$ | 555 | 1,390 | 7,540 | 1,359 | 3,344 | 32,495 |
| Minority interests in subsidiaries | 2 | 5 | 7 | 8 | 1 | 1 | 18 |
| Net income (loss) | $(19,987)$ | 549 | 1,383 | 7,532 | 1,358 | 3,342 | 32,476 |
| Research and development expenses | 30,329 | 18,616 | 20,095 | 22,343 | 23,073 | 22,459 | 218,223 |
| Capital investment | 5,796 | 1,946 | 1,601 | 3,361 | 4,298 | 2,888 | 28,069 |
| Net cash provided by (used in) operating activities | $(2,851)$ | 12,381 | 8,559 | 16,304 | 5,488 | 10,418 | 101,232 |
| Net cash used in investing activities | $(10,121)$ | $(3,350)$ | $(5,768)$ | $(11,587)$ | $(11,350)$ | $(9,683)$ | (94,089) |
| Net cash provided by (used in) financing activities | 10,014 | $(7,731)$ | $(5,242)$ | (751) | (564) | (959) | $(9,325)$ |
|  |  |  |  |  |  |  |  |
| Per share |  |  |  |  |  |  |  |
| Net income (loss) | \#(70.85) | $¥ 1.95$ | ¥4.90 | ¥26.71 | \#4.82 | \#11.86 | \$0.12 |
| Cash dividends | - | - | - | - | - | - | - |
|  |  |  |  |  |  |  |  |
| At year end |  |  |  |  |  |  |  |
| Total assets | ¥117,641 | ¥112,714 | $¥ 103,769$ | ¥122,821 | ¥117,398 | ¥125,384 | \$1,218,274 |
| Total net assets | 9,135 | 9,312 | 8,728 | 16,579 | 22,002 | 27,881 | 270,901 |
| Interesting-bearing debt | 54,160 | 46,862 | 42,096 | 41,927 | 41,921 | 41,720 | 405,365 |
|  |  |  |  |  |  |  |  |
| Ratio (\%) |  |  |  |  |  |  |  |
| Net assets ratio | 7.8 | 8.3 | 8.4 | 13.5 | 18.8 | 22.1 | 22.1 |
| Roe | (97.8) | 6.1 | 15.7 | 60.5 | 7.1 | 13.5 | 13.5 |
| ROA | (14.9) | 0.5 | 1.3 | 6.6 | 1.1 | 2.8 | 2.8 |
| Current ratio | 106.1 | 144.8 | 99.6 | 147.3 | 134.0 | 127.7 | 127.7 |

Notes: 1. Research and development expenses include labor and other expenses reported as cost of sales.
2. The translations of the Japanese yen amounts into U.S. doliars are included solely for the convenience of readers, using e prevaling exchange rate at March 3 , 2014, which was $¥ 102.92$ to U.S. $\$ 1$.

## Consolidated Balance Sheets



The accompanying notes are an integral part of these consolidated financial statements.

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## Consolidated Statements of Income

|  | Year eanded March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (Millions of yen) |  |  |  |  | (Thousands of U.S. dollars) |
| Net sales. | * | 191,337 |  | 177,288 |  | \$1,859,092 |
| Cost of sales. |  | 161,343 |  | 150,305 |  | 1,567,660 |
| Gross profit... |  | 29,994 |  | 26,983 |  | 291,432 |
| Selling, general and administrative expenses (Notes 14 and 20)... |  | 24,763 |  | 23,772 |  | 240,605 |
| Operating income ................................................................................... |  | 5,231 |  | 3,210 |  | 50,827 |
| Other income: |  |  |  |  |  |  |
| Interest and dividend income..... |  | 131 |  | 91 |  | 1,276 |
| Equity in earnings of affiliates .......... |  | 0 |  | 124 |  | 7 |
| Exchange gains, net.... |  | - |  | 176 |  | - |
| Commission income................. |  | 95 |  | 60 |  | 923 |
| Gain on sales of valuables .................................................................. |  | 85 |  | 56 |  | 832 |
| Gain on sales of property, plant and equipment.................................................... |  | 132 |  | 117 |  | 1,282 |
| Gains on sales of investment securities........................................................ |  | - |  | 14 |  | - |
| Subsidy income.............. |  | 29 |  | 28 |  | 284 |
| Gain on contribution of securities to retirement benefit trust........................... |  | 906 |  | - |  | 8,811 |
| Other... |  | 253 |  | 332 |  | 2,459 |
|  |  | 1,634 |  | 1,002 |  | 15,878 |
| Other expenses: |  |  |  |  |  |  |
| Interest expense (Note 21) ......... |  | 381 |  | 407 |  | 3,707 |
| Discount expense.. |  | 79 |  | 90 |  | 769 |
| Exchange losses, net |  | 565 |  | - |  | 5,491 |
| Additional severance costs (Note 10) .................. |  | 28 |  | 31 |  | 272 |
| Loss on sales and disposal of property, plant and equipment....... |  | 58 |  | 50 |  | 568 |
| Office relocation expenses.. |  | 18 |  | 21 |  | 182 |
| Loss on liquidation of subsidiary .................................................................... |  | 745 |  | - |  | 7,241 |
| Other.. |  | 301 |  | 183 |  | 2,925 |
|  |  | 2,177 |  | 784 |  | 21,160 |
| Income before income taxes and minority interests in subsidiaries ...................... |  | 4,687 |  | 3,429 |  | 45,545 |
| Income taxes (Note 13): |  |  |  |  |  |  |
| Current... |  | 1,484 |  | 776 |  | 14,427 |
| Deferred. |  | (141) |  | 1,293 |  | $(1,378)$ |
|  |  | 1,343 |  | 2,069 |  | 13,049 |
| Income before minority interests in subsidiaries. |  | 3,344 |  | 1,359 |  | 32,495 |
| Minority interests in subsidiaries ................................................................ |  | 1 |  | 1 |  | 18 |
| Net income. | $\underset{\sim}{*}$ | 3,342 | $\ddagger$ | 1,358 |  | \$ 32,476 |

## Consolidated Statements of Comprehensive Income

|  | Year eanded March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (Millions of yen) |  |  |  | (Thousands of U.S. dollars) |  |
| Income before minority interests.. | ¥ | 3,344 | \# | 1,359 | \$ | 32,495 |
| Other comprehensive income (Note 23) |  |  |  |  |  |  |
| Net unrealized gains on other securities....... |  | (260) |  | 616 |  | $(2,528)$ |
| Net deferred gains on hedge. |  | 1 |  | 6 |  | 9 |
| Net unrealized gains on revaluation of land... |  | - |  | 5 |  | - |
| Foreign currency translation adjustments... |  | 3,342 |  | 3,322 |  | 32,477 |
| Retirement benefits liability adjustments. |  | 690 |  | - |  | 6,713 |
| Share of other comprehensive income of affiliates accounted for by the equity method. |  | 39 |  | 134 |  | 387 |
| Total other comprehensive income.... |  | 3,814 |  | 4,084 |  | 37,059 |
| Comprehensive income | ¥ | 7,158 | $¥$ | 5,444 | \$ | 69,555 |
|  | Year eanded March 31 |  |  |  |  |  |
|  |  | 2014 |  | 2013 |  | 2014 |
|  | (Millions of yen) |  |  |  | (Thousands of |  |
| Comprehensive income attributable to: |  |  |  |  |  |  |
| Shareholders ....................................................................................................... | * | 7,150 | * | 5,418 | \$ | 69,473 |
| Minority interests ..................................................................................... |  | 8 |  | 25 |  | 81 |

## Consolidated Statement of Changes in Net Assets



|  |  | Shaetoldes's' equity |  |  |  |  | Accunulate dher compeneresivi incone |  |  |  |  |  | $\begin{gathered} \text { Minority } \\ \text { mitests } \\ \text { subsidianes } \end{gathered}$ | $\begin{gathered} \text { Total } \\ \text { ansels } \\ \text { asel } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Number } \\ & \text { con } \end{aligned}$ | $\begin{gathered} \text { Common } \\ \text { stock } \end{gathered}$ | Additional paidi-in capital | Retained earnings | $\substack{\text { Treasury } \\ \text { stock }}$ | $\begin{gathered} \text { Shatalalders } \\ \text { sequity } \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Net } \\ \text { gainered } \\ \text { ganssess } \\ \text { on hedges } \end{gathered}$ | Net unrealized securities |  |  | Total accu- mulated othe comprehensiv income |  |  |
|  | (s) |  |  |  |  |  | Thousands of | f U.S. ololars |  |  |  |  |  |  |
| Balance at April 1,2013 ........ | 288,74 | \$253,597 | \$25,938 | \$ 14,036$)$ | \$ (1,231) | \$264,269 | \$ 9,006 | \$ 0 | \$ 9,209 | \$(71,545) | - | \$ 52,428$)$ | \$ 1,944 | \$213,784 |
| Cumulative effect of changes in accounting policies | - | - | - | (3,288) | - | (3,288) | - | - | - | - | (8,669) | (8.669) | - | (11,998) |
| Restated balance at April 1, 2013 $\qquad$ | 282,744 | 253,597 | 25,938 | $(17,364)$ | $(1,231)$ | 260,940 | 9,906 | 0 | 9,209 | (71,545) | (8,669) | $(61,088)$ | 944 | 201,786 |
| Net income... | - | - | - | 32,476 | - | 32,476 | - | - | - | - | - | - | - | 32,476 |
| Acquisition of treasury stock $\qquad$ | - | - | - | - | (26) | (26) | - | - | - | - | - | - | - | (26) |
| Changes in: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Items other than shareholders' equity.... | - | - | - | - | - | - | - | 9 | $(2,528)$ | 32,802 | 6,713 | 36,996 | (332) | 36,664 |
| Balance at March 31, 2014... | 282,74 | \$25,597 | \$25,938 | \$ 15,112 | \$ (1,257) | \$293,391 | \$ 9,906 | \$10 | \$ 6,680 | \$(38,742) | \$ $(1,956)$ | \$ 24,101$)$ | \$ 1,611 | \$270,901 |

## Consolidated Statements of Cash Flows

|  | Year ended March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (Millions of yen) |  |  |  | (Thousands ofu.S. dollars) |  |
| Cash flows from operating activities: |  |  |  |  |  |  |
| Income before income taxes and minority interests in subsidiaries.. | ¥ | 4,687 | $¥$ | 3,429 | \$ | 45,545 |
| Adjustments to reconcile income before income taxes and minority interests in subsidiaries to cash flows from operating activities: |  |  |  |  |  |  |
| Depreciation and amortization. |  | 8,322 |  | 6,715 |  | 80,867 |
| Amortization of goodwill. |  | 915 |  | 915 |  | 8,898 |
| Equity in earnings of affiliates |  | (0) |  | (124) |  | (7) |
| Gain on sales of investment securities. |  |  |  | (14) |  |  |
| Decrease in allowance for doubtful accounts.. |  | (57) |  | (48) |  | (557) |
| Increase in accrued pension and severance costs, less payment...... |  |  |  | 7 |  |  |
| Decrease in liability for retirement benefits..... |  | (952) |  | - |  | $(9,251)$ |
| Increase/(decrease) in accrued bonuses |  | 355 |  | (92) |  | 3,457 |
| Decrease in accrued retirement benefit for directors and corporate auditors ............. |  | (39) |  | (25) |  | (381) |
| Increase in accrued warranty costs ............................................................... |  | 63 |  | 53 |  | 617 |
| Interest and dividend income.. |  | (131) |  | (91) |  | $(1,276)$ |
| Interest expense. |  | 381 |  | 407 |  | 3,707 |
| Gain on sales of property, plant and equipment.............................................. |  | (132) |  | (117) |  | $(1,282)$ |
| Loss on sales and disposal of property, plant and equipment................................ |  | 58 |  | 50 |  | 568 |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| Notes and accounts receivable.... |  | (968) |  | 6,363 |  | $(9,413)$ |
| Inventories .... |  | 246 |  | 3,836 |  | 2,394 |
| Notes and accounts payable..... |  | $(1,472)$ |  | $(11,074)$ |  | $(14,303)$ |
| Other, net........ |  | 56 |  | $(3,555)$ |  | 545 |
| Sub-total. |  | 11,334 |  | 6,636 |  | 110,128 |
| Interest and dividend received... |  | 349 |  | 173 |  | 3,395 |
| Interest paid.... |  | (386) |  | (401) |  | $(3,754)$ |
| Income taxes paid. |  | (878) |  | (920) |  | $(8,536)$ |
| Net cash provided by operating activities.............................................. |  | 10,418 |  | 5,488 |  | 101,232 |
| Cash flows from investing activities: |  |  |  |  |  |  |
| Payment for purchases of property, plant and equipment.. |  | $(2,888)$ |  | $(4,298)$ |  | $(28,069)$ |
| Proceeds from sales of property, plant and equipment.......................................... |  | 215 |  | 381 |  | 2,090 |
| Payment for purchases of intangible assets.................. |  | $(6,966)$ |  | $(6,209)$ |  | $(67,686)$ |
| Proceeds from sales of investments in securities........... |  | 53 |  | 67 |  | 517 |
| Increase in loans receivable. |  | $(51,671)$ |  | $(25,466)$ |  | $(502,056)$ |
| Decrease in loans receivable............................................................... |  | 51,609 |  | 24,184 |  | 501,450 |
| Decrease in time deposits |  |  |  |  |  | 13 |
| Other, net $\qquad$ <br> Net cash used in investing activities. $\qquad$ |  | $\begin{array}{r} (35) \\ (0,683) \end{array}$ |  | $\frac{(9)}{(11,350)}$ |  | $\begin{array}{r} (349) \\ (94,089) \end{array}$ |
| Cash flows from financing activities: |  |  |  |  |  |  |
| Repayment of finance lease obligations ..... |  | (576) |  | (530) |  | $(5,600)$ |
| Proceeds from long-term loans.................... |  | 8,000 |  | - |  | 77,730 |
| Repayment of long-term loans.................... |  | $(8,303)$ |  | (292) |  | $(80,676)$ |
| Cash dividend to minority shareholders |  | (77) |  | (35) |  | (752) |
| Proceeds from sale and leaseback transactions ..... |  | - |  | 294 |  | - |
| Other, net |  |  |  | (1) |  | (26) |
| Net cash used in financing activities......... |  | (959) |  | (564) |  | $(9,325)$ |
| Effect of exchange rate changes on cash and cash equivalents. |  | 1,147 |  | 379 |  | 11,144 |
| Net increase/(decrease) in cash and cash equivalents... |  | 922 |  | $(6,046)$ |  | 8,962 |
| Cash and cash equivalents at beginning of year.............................................. |  | 5,564 |  | 11,610 |  | 54,062 |
| Cash and cash equivalents at end of year (Note 15)........................................... | ¥ | 6,486 | * | 5,564 | \$ | 63,023 |

## Notes to the Consolidated Financial Statements

## March 31, 2014

## 1. Basis of presenting consolidated financial statements

The accompanying consolidated financial statements of Clarion Co., Ltd. ("Clarion"), its subsidiaries and affiliates (collectively, "the Company") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application of and disclosure requirements of International Financial Reporting Standards ("IFRS") and are compiled from consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Law of Japan. The accompanying consolidated financial statements include the accounts of Clarion and any significant companies controlled directly or indirectly by Clarion.

Companies over which Clarion exercises significant influence in terms of their operating and financial policies have been accounted for by the equity method. Clarion applies the "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements" (Accounting Standards Board of Japan (ASBJ) Practical Issues Task Force (PITF) No.18) and "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for using Equity Method" (PITF No.24). In accordance with these PITF, the accompanying consolidated
financial statements have been prepared by using the accounts of foreign consolidated subsidiaries and affiliates prepared in accordance with either IFRS or accounting principles generally accepted in the United States as adjusted for certain items.
The accompanying consolidated financial statements include certain reclassifications and rearrangements in order to present them in a form that is more familiar to readers outside Japan In addition, the notes to the consolidated financial statements include information that is not required under generally accepted accounting principles and practices in Japan, but which is provided herein as additional information. None of the reclassifications no rearrangements have a material effect on the consolidated financia statements.
Certain notes and amounts previously reported have been rearranged and reclassified to conform to the current year resentation
The amounts presented in millions of yen are truncated for amounts less than 1 million. Totals may not add up exactly because of such truncation.

## 2. Summary of significant accounting policies

## (I) Consolidation and investments in affiliate

The accompanying consolidated financial statements include the accounts of Clarion and its subsidiaries that are controlled by Clarion. Under the effective control approach, all majority-owned companies are to be consolidated. Additionally, companies in which share ownership equals $50 \%$ or less may be required to be consolidated in cases where such companies are effectively controlled by other companies through the interests held by a party who has a close relationship with the parent company in accordance with accounting standards generally accepted in Japan. All significant intercompany transactions and accounts and unrealized intercompany profits are eliminated in consolidation.
liestments in affiliates in which Clarion has significant influence are accounted for using the equity method. Net income in the accompanying consolidated statements of operations includes Clarion's equity in earnings or losses of affiliates after elimination of unrealized intercompany profits.
The excess of the cost over the underlying fair value of investments in subsidiaries is recognized as goodwill. Goodwill relating to Mexican subsidiaries is being amortized over a period of 20 years
(2) Translation of foreign currency transactions and balances Foreign currency transactions are generally translated using foreign exchange rates prevaliing at the transaction dates. Assets and liabilities denominated in foreign currencies are translated at the current exchange rates at the balance sheet date. All assets and liabilities of overseas subsidiaries are translated at current rates a he respective balance sheet dates whereas shareholders equity is translated at historical rates and all income and expense account are translated at average rates for the respective periods.

## (3) Cash and cash equivalen

Cash and cash equivalents in the consolidated statements of cas flows is comprised of cash on hand, bank deposits able to be withdrawn on demand, and short-term highly liquid investments with riginal maturties of three months or less, which represent a mine risk of fluctuations in value

## (4) Financial instruments

## (a) Securities

nvestments in debt and equity securities are classified into thre categories: 1) trading securties, 2) held-to-maturity debt securitie, and 3) other securities

These categories are treated differently for the purpose of measuring and accounting for changes in fair value.
Trading securities are held for the purpose of generating profit from changes in market value and are recognized at their fair value the consolidated balance sheets. Unrealized gains and losses re included in current income. Held-to-maturity debt securities ar xpected to be held to maturity and are recognized at historical or mortized cost in the consolidated balance sheets. Other securities which market quotations are available, are recognized at far value in the consolidated balance sheets. Unrealized gains and osses on these other securities were classified as a separat omponent of net assets at a net-of-tax amount. Cost of securitie sold is determined by the moving average method.
Other securities for which market quotations are unavailable ar tated at cost, based on the weighted-average cost method

## Derivative inanciar instrument

All derivatives are stated at fair value, with changes in fair value charged to current income for the period in which they arise, except for derivatives that are designated as "hedging instruments" (see (c) Hedge accounting below).

## (c) Hedge accounting

he Company has a policy to utilize hedging instruments to reduc heir exposure to the risk of fluctuation in foreign currency exchang ates.
Gains or losses arising from changes in fair value of th derivatives designated as "hedging instruments" are deferred a a separate component of net assets at a net-of-tax amount and charged to income in the same period the gains and losses on lul tignals. forward foreign currency exchange contracts.

## (5) Allowance for doubtful account

The allowance for doubtful accounts is calculated based on e aggregate amount of estimated credit losses for specific cites, in adarion to an aun calculed using histoncal han specific receivables.
6) Notes receivable and notes payable maturing at year-end Notes receivable and notes payable are settled on the date of learance. As March 31, 2013 was a bank holiday, notes receivable and notes payable maturing on that date could not be settled and e included in the ending balance of notes and accounts receivab rade and notes and accounts payable, trade, as follows


Notes receivable $\qquad$
Notes payable.
$\begin{array}{r}* \\ * \\ \\ \hline\end{array}$

## 7) Inventories

For Clarion and its domestic subsidiaries, inventories are stated at cost determined by the weighted-average method and supplies are tated at cost, which is determined by last purchase price method.

The amount shall be carried at cost on the balance sheets. In the case that the net selling value falls below cost at the end of the period, inventories shall be carried at the net selling value on the balance sheets, regarded as decreased profitability of assets. As for overseas subsidiaries, inventories are stated at the lower of cost, which is mainly determined by the first-in, first-out method, or market.
(8) Property, plant and equipment (Except for lease assets) Property, plant and equipment, including significant renewals and improvements, are carried at cost less accumulated depreciation. Maintenance and repairs, including minor renewals, are charged to income as incurred.
For Clarion and its domestic subsidiaries, depreciation is computed under the straight-line method at rates based on the estimated useful lives of the assets, which are prescribed by the Corporation Tax Law of Japan. For overseas subsidiaries, depreciation is computed under the straight-line method.

## (9) Intangible assets (Except for lease assets)

Intangible assets, including goodwill and capitalized software costs, are carried at cost less accumulated amortization.
Goodwill represents the excess of purchase price and related cost over the fair value of the business acquired and is amortized over a period of 10 years by Clarion
Capitalized software costs consist of costs of purchased or developed software. Software for internal use is amortized by the straight-line method over its estimated useful lives 5 years.

## (10) Lease assets

Depreciation of the finance leases which do not transfer ownership is calculated based on the straight-line method over the lease term of the assets with no residual value
(11) Impairment of fixed assets

The accumulated impairment loss is deducted from the net book value of each asset.

## (12) Accrued bonuses

Accrued bonuses to employees are provided at the estimated amounts, which Clarion and some of its subsidiaries expect to pay to employees after the fiscal year-end, based on services provided during the current period.

## (13) Retirement benefits

For Clarion and some of its subsidiaries, accrued pension and severance costs are stated at an amount calculated based on the projected benefit obligation and the fair value of pension plan assets as adjusted for unrecognized net obligation at transition, unrecognized actuarial differences and unrecognized prior service costs. Unrecognized actuarial differences of Clarion and its domestic subsidiaries are amortized on a straight-line basis over a period of 7 to 13 years commencing the year following the year in which they arise. Unrecognized prior service costs of Clarion are amortized on a straight-line basis over a period of 13 years which is within the average remaining years of services of employees.

## (14) Accrued warranty costs

For Clarion and some of its subsidiaries, accrued warranty costs are provided based on historical experience of such expense.

## (15) Accrued retirement benefit for directors and corporate

 auditorsAccrued retirement benefit for directors and corporate auditors have been made for the vested benefits to which they are entitled. In line with the approval at the General Shareholders' Meeting held on June 25,2008 , the Company has ceased the additional accruals.

## (16) Research and development costs

## Research and development costs are expensed as incurred

## (17) Income taxes

The provision for income taxes is computed based on income before income taxes and minority interests in the consolidated and liability approach is used to tax consequences of temporary differences between the tax basi assets and liabilities ad ir hed statements.

## statements.

arion obtained approval from the National Tax Agency in Japan file under a consolidated tax return system effective the year beginning April 1, 2002. Clarion has adopted the consolidated tax
return system for the calculation of income taxes since the yea ended March 31, 2003. Under the consolidated tax return system, Clarion consolidates all wholly-owned domestic subsidiaries based on the Japanese tax regulations.

## (18) Revenue recognition

Sales are generally recognized at the time goods are delivered to customers.

## 19) Amount per share

Basic net income per share is computed based on the net income available for distribution to shareholders of common stock and weighted-average number of shares of common stock outstanding during the year. Diluted net income per share is computed based oo he net income avalable for distibution 1 shold during aveage during each year after giving efrect to the diuive potential or shares of common stock to be issued upon the conversion of convertib onds or the exercise of warrant.
Net assets per share is computed based on the net assets available for distribution to shareholders of common stock and the of common stock outstanding at the balance
provisional treatment set out in Clause 37 of the standard, the effects of recording projected benefit obligation, after deducting plan assets, as of the beginning of the current fiscal year as liability for retirement benefits have been recorded in retirement benefits liability adjustments of accumulated other comprehensive income. As a result of the adoption, as of beginning of the year ended March 31,2014 , liability for retirement benefits was recorded by $¥ 1,234$ million (\$11,997 thousand), accumulated other comprehensive income decreased by $¥ 892$ million ( $\$ 8,669$ thousand) and retained earnings decreased by $¥ 342$ million ( $\$ 3,328$ thousand), respectively. The impact on consolidated statement of income for the year ended March 31, 2014 was immaterial. In addition, net assets per share as of March 31, 2014 decreased by $¥ 1.93$ ( $\$ 0.02$ ) and the impact on net income per share for the year ended March 31, 2014 was immaterial.
sheet date.

## 4. U.S. dollar amounts

U.S. dollar amounts stated in the consolidated financial statements are included solely for convenience of readers outside Japan. The rate of $¥ 102.92=$ US $\$ 1$, the approximate rate of exchange as of March 31, 2014, has been used in translation. These translations should not be construed as representations that the Japanese yen
amounts actually represent, or have been or could be converted into U.S. dollars. The amounts presented in thousands of U.S. dollars are truncated for amounts less than 1 thousand. Totals may not be added up exactly because of such truncation.

## 3. Accounting changes

Adoption of "Accounting Standard for Retirement Benefits" (ASBJ Statement No. 26 issued of May 17, 2012) and "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25 issued of May 17, 2012)
The Company adopted the Accounting Standard and the Guidance from the beginning of the year ended March 31, 2014. According to this adoption, actuarial gains and losses and past service costs that are yet to be recognized in profit or loss are recognized through other comprehensive income (retirement benefits liability adjustments) to recognize retirement benefit obligation, after deducting plan assets, as liability for retirement benefits. Also the Company changed the attribution method of retirement benefits to periods of employee service from straight-line method to the method based on the benefit formula of the retirement benefit plan, and calculation method of discount rate. Concerning the application of the Accounting Standard for Retirement Benefits, based on the

## 5. Inventories

Inventories as of March 31, 2014 and 2013 consisted of the following:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  |  |  | (Thousands of U.S. dollars) |
| Finished goods............. | ¥12,474 | ¥11,599 | \$121,207 |
| Work in process ....................................................................................... | 1,170 | 1,215 | 11,376 |
| Raw materials and supplies ............................................................................. | 7,474 | 7,385 | 72,620 |
|  | \# 21,119 | ¥20,200 | \$205,204 |

## 6. Marketable securities and investment securities

he aggregate cost and fair value of other securities, which were included in investments in securities as of March 31, 2014 and 2013, are as follows:

|  | March 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost | Gross unrealized |  |  |  | Fair value(carrying value) |
|  |  | Gain |  | Loss |  |  |
|  |  |  | (Millio |  |  |  |
|  | 587 | * | 953 | ¥ | (2) | \# 1,537 |
| Debt securities .................................................................................... | - |  | - |  | - | - |
| Other................................................................................ | - |  | - |  | - | - |
|  | ¥ 587 | \# | 953 | * | (2) | ¥ 1,537 |


|  | March 31, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost |  | Gross unrealized |  |  |  | $\begin{gathered} \text { Fair value } \\ \text { (carrying value) } \end{gathered}$ |  |
|  |  |  | Gain |  | Loss |  |  |  |
|  | (Millions of yen) |  |  |  |  |  |  |  |
| Equity securities ................................................................................... | * | 909 | * | 1,006 | $¥$ | (3) |  | 1,912 |
| Debt securities ....................................................................... |  | - |  | - |  | - |  | - |
| Other................................................................................ |  | - |  | - |  | - |  | - |
| Total ................................................................................ | $\ddagger$ | 909 | * | 1,006 | ¥ | (3) |  | 1,912 |


|  |  | March 31, 2014 Gross unrealized |  |  | $\begin{gathered} \text { Fair value } \\ \text { (carrying value) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost |  |  |  |  |
|  |  | Gain | Loss |  |  |
|  |  | (Thousands of U.S. dollars) |  |  |  |
| Equity securities. | \$ 5,705 | \$ 9,262 | \$ | (28) | \$ 14,939 |
|  | - | - |  | - | - |
| Other................................................................................ | - | - |  | - | - |
| Total .............................................................................. | \$ 5,705 | \$ 9,262 | \$ | (28) | \$ 14,939 |

Other securities sold for the years ended March 31, 2014 and 2013 are as follows:

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  | (millions of yen) |  | Thousands of u.S. ollars |

At March 31, 2014 and 2013, the carrying value of the securities classified as other securities for which market quotation were unavailable were as follows:


## 7. Fair values of derivative financial instruments

(1) Summarized below are the notional amounts and the estimated fair value of the derivative instruments outstanding at March 31, 2014 and 2013, for which hedged accounting has not been applied.

|  | March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Contract amount | Fair value | Unrealized gain/(loss) |
| Forward foreign exchange contracts: | (millions of yen) |  |  |
| Selling |  |  |  |
| U.S. dollar... | ¥ 6,354 | ¥ (61) | ¥ (61) |
| Euro.. | 2,625 | (27) | (27) |
| Brazilian real .................................................................................... | 46 | (2) | (2) |
| Buying |  |  |  |
|  | 4,131 | 30 | 30 |
| Euro................................................................................................ | 1,067 | 8 | 8 |
| British pound ................................................................................. | 168 | 2 | 2 |
| Total unrealized loss from forward foreign currency exchange contracts..................... |  |  | ¥ (50) |


|  | March 31, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Contract amount | Fair value | $\begin{gathered} \text { Unrealized } \\ \text { loss } \end{gathered}$ |  |
| Forward foreign exchange contracts: | (millions of yen) |  |  |  |
| Selling |  |  |  |  |
| U.S. dollar.................................................................................. | \# 6,167 | \# (4) | $¥$ | (4) |
| Euro........................................................................................... | 1,080 | (42) |  | (42) |
| Buying |  |  |  |  |
| U.S. dollar....................................................................................... | 2,952 | (8) |  | (8) |
| Euro............................................................................................ | 60 | (0) |  | (0) |
| British pound ................................................................................ | 68 | (0) |  | (0) |
|  |  |  | * | (55) |
|  | March 31, 2014 |  |  |  |
|  | Contract amount | Fair value |  | $\begin{aligned} & \text { ealized } \\ & \text { n/(loss) } \end{aligned}$ |
| Forward foreign exchange contracts: | (Thousands of U.S. dollars) |  |  |  |
| Selling |  |  |  |  |
| U.S. dollar.................................................................................... | \$61,746 | \$ (599) | \$ | (599) |
| Euro............................................................................................ | 25,510 | (266) |  | (266) |
| Brazilian real .......................................................................................... | 450 | (23) |  | (23) |
| Buying |  |  |  |  |
| U.S. dollar...................................................................................... | 40,141 | 296 |  | 296 |
| Euro................................................................................................ | 10,371 | 78 |  | 78 |
| British pound ................................................................................. | 1,641 | 22 |  | 22 |
| Total unrealized loss from forward foreign currency exchange contracts...................... |  |  |  | (491) |

(2) Summarized below are the notional amounts and the estimated fair value of the derivative instruments outstanding at March 31, 2014 and 2013, for which hedged accounting has been applied.


## . Financial instrument

## Matters regarding financial instruments

a) Policy regarding the handling of financial instruments

The group procures necessary funds based on management plans mainly through borrowings from banks or the parent company Temporary surplus funds are retained in the form of financial assets with high liquidity. The Company makes use of derivatives in orde wo avoid potential risks as stated below, and as a policy it does not engage in speculative transactions.

## Description of financial instruments and respective risks

 Trade notes and accounts receivable are exposed to credit risks of customers. Trade accounts receivable denominated in foreign currencies are exposed to risk of exchange rate fluctuation. In order mitigate such exchange risk, the Company enters into hedging currencies through forward exchange contracts.

Investment securities are primarily shares in companies with which the Company has business relationships and these are exposed to risk of changes in market prices.
Most notes payable and accounts payable, which are trade debts, are settled within 4 months. Part of such trade debts is denominated in foreign currencies and is exposed to risk of exchange rate fluctuation. In order to mitigate such exchange risk, hedges of expected transactions are entered into through forward exchange contracts.
Derivative transactions such as forward exchange contracts for the purpose of hedging against exchange rate fluctuation risk for trade accounts receivable and payable denominated in foreign currencies are utilized by the Company.
(c) Systems and organizations for managing risk in connection with financial instruments
-1) Credit risks (Contract defaults etc., by trade partners) The sales administration department regularly monitors trade partners in connection with outstanding receivables in accordance with policy of credit administration. With these processes, due dates as well as balances of all trade partner are controlled in addition to the detection and mitigation of possible collection risks due to any deterioration in credit situation. Consolidated subsidiaries pursue procedures based on the Company's policy of credit administration.
With regard to derivative transactions, there is little risk of default of contract as the counterparties are financial institutions with high credit ratings.
-2) Market risks (Fluctuation risks of exchange rates and/or

## interest rates)

Risks are hedged in connection with trade receivables and payables
in foreign currencies, in principle making use of forward exchange

## (2) Fair values of financial instruments

Amounts on the balance sheet, fair value and differences as of March 31, 2014 and 2013 are as follows:

|  | March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: |
|  | Carring value | Fair value | Difference |
|  |  | (Millions of yen) |  |
| (1) Cash on hand and in banks..... | ¥ 6,486 | ¥ 6,486 | - |
| (2) Trade notes and accounts receivable (*1).................................................. | 29,501 | 29,501 | - |
| (3) Investment securities |  |  |  |
| Other securities ................................................................................... | 1,537 | 1,537 | - |
| (4) Trade notes and accounts payable............................................................ | $(23,534)$ | $(23,534)$ | - |
| (5) Short-term loans ... | $(12,482)$ | $(12,482)$ | - |
| (6) Other accounts payable........ | $(7,663)$ | $(7,663)$ | - |
| (7) Long-term loans... | $(28,104)$ | $(28,104)$ | - |
| (8) Derivative transactions (*2).. | (48) | (48) | - |
|  |  | March 31,2013 |  |
|  | Carrying value | Fair value | Difference |
|  |  | (Millions of yen) |  |
| (1) Cash on hand and in banks....... | ¥ 5,565 | ¥ 5,565 | - |
| (2) Trade notes and accounts receivable (*1)........................................................... | 26,757 | 26,757 | - |
| (3) Investment securities | 1.912 |  | - |
|  | $(23,402)$ | $(23,402)$ | - |
| (5) Short-term loans .................................................................. | $(8,662)$ | $(8,662)$ | - |
| (6) Other accounts payable..................................................................... | $(6,476)$ | $(6,476)$ | - |
| (7) Long-term loans .......................................................................... | $(32,148)$ | $(32,148)$ | - |
| (8) Derivative transactions (*2)............................................................ | (55) | (55) | - |


|  |  | March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying value | Fair value | Difference |
|  |  | (Thousands of U.S. dolars) |  |  |
| (1) Cash on hand and in banks. |  | \$ 63,023 | \$ 63,023 | - |
| (2) Trade notes and accounts receivable (*1). |  | 286,644 | 286,644 |  |
| (3) Investment securities Other securities ... |  | 14,939 | 14,939 | - |
| (4) Trade notes and accounts payable |  | $(228,672)$ | $(228,672)$ |  |
| (5) Short-term loans. |  | $(121,284)$ | $(121,284)$ |  |
| (6) Other accounts payable. |  | $(74,457)$ | $(74,457)$ |  |
| (7) Long-term loans ....... | $\ldots$ | $(273,070)$ | $(273,070)$ |  |
| (8) Derivative transactions (*2)........... | ................. | (475) | (475) |  |
| ${ }^{*}$ (1) Amount is after deduction of general and individual allowance for doubtful accounts. <br> (*2) The values of assets and liabilities arising from derivatives are shown at net value, and with the amount in parentheses representing net liability position. <br> * Amounts stated as liabilities are in parentheses. |  |  |  |  |
| Notes: <br> Calculation of fair values of financial instruments, securities and derivative transactions <br> (1) Cash on hand and in banks and (2) Trade notes and accounts receivable <br> Since these items are settled in a short period of time, their carrying value approximates fair value. <br> (3) Investments in securities <br> The fair value is in accordance with market prices at security exchange. | (4) Trade notes <br> (6) Other acco Since these carrying va <br> (7) Long-term Since float interest rat value appro <br> (8) Derivative Please refe | accounts pay payable are settled in proximates fa <br> es of interest changed peri es fair value. ctions ote 7. | , (5) Short-ter <br> short period o lue. <br> applied to lon ally. Therefor | ans and <br> e, their <br> rm loans, the heir carrying |
| 9. Short-term and long-term debt |  |  |  |  |
| Short-term and long-term debt as of March 31, 2014 and 2013 consisted of the following: |  |  |  |  |
|  |  | March |  |  |
|  |  | 2014 | 2013 | 2014 |
|  |  | (Millions of yen) |  | Thhusands of |
| Short-term loans ........... | $\ldots . . . . . . . . . . . . . . . . . . . ~$ | ¥ 424 | ¥ 362 | \$ 4,128 |
| Current portion of long-term loans. |  | 12,057 | 8,300 | 117,155 |
| Current portion of long-term lease obligations....... | $\cdots$ | 549 | 474 | 5,337 |
| Total short-term debt................................................................................. |  | 13,031 | 9,137 | 126,621 |
| Long-term loans ................................................................................... |  | 28,104 | 32,148 | 273,070 |
| Long-term lease obligations............................................................................. |  | 583 | 636 | 5,673 |
| Total long-term debt. |  | 28,688 | 32,784 | 278,744 |
| Total. | $\ldots$ | \#41,720 | ¥41,921 | \$405,365 |

The weighted-average rates for short-term loans, current portion of long-term loans and long-term loans as of March 31, 2014 were $1.05 \%$, $09 \%$ and $0.61 \%$, respectively
The weighted-average rates for lease obligations were not presented because the amounts before deducting interest expenses were booked on consolidated balance sheet.

The maturity of long-term debt from banks, insurance companies and lease companies is as follows.

| Year ending March 31 | (Millions of yen) | $\begin{aligned} & \text { Thousands of } \\ & \text { u.S. dollars) } \end{aligned}$ |
| :---: | :---: | :---: |
| 2015......... | ¥ 12,606 | \$ 122,492 |
| 2016. | 28,406 | 276,007 |
| 2017. | 215 | 2,090 |
| 2018.... | 65 | 635 |
| 2019. | 0 | 6 |

As of March 31, 2014 and 2013, assets pledged as collateral for short-term and long-term loans are as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  | (Millions of yen) |  | (Thousands of |
| Buildings and structures, net....................................................................... | ¥ 325 | ¥323 | \$3,161 |
|  | 112 | 102 | 1,090 |
| Total ..................................................................................................... | $¥ 437$ | $¥ 426$ | \$4,252 |



## 10. Retirement benefit plans

Clarion maintain defined benefit corporate pension plan and retirement plans, and other domestic subsidiaries and some of the overseas lump-sum grants as defined benefit pension plans, and defined subsidiaries have employees' severance indemnities plans as defined contribution pension plan. In addition, Clarion became a member of corporate pension fund under multi-employer plan. One of domestic subsidiaries maintains defined benefit corporate pension plan and mployees severance indemnities plans as defined benefit pension benefit pension plans. Furthermore, retrent trusts ar established for a part of defined benefit corporate pension plan and retirement lump-sum grants. In addition, some overseas subsidiarie have defined contribution pension plans.

## For the year ended March 31, 2014

The funded status of retirement benefit plans as of March 31, 2014, net periodic pension expense relating to the retirement benefits for th year ended March 31, 2014 and other relating information were as follows:

## (Defined benefit plan)

Details of reconciliation for retirement benefit obligation between April 1, 2013 and March 31, 2014 were as follows:

| March 31 |  |
| :---: | :---: |
| 2014 | 2014 |
| (Millions of yen) | (Thousands of <br> U.S. dollars) |
| ¥ 14,567 | \$141,545 |
| 342 | 3,328 |
| 14,910 | 144,874 |
| 773 | 7,514 |
| 84 | 823 |
| (189) | $(1,844)$ |
| (806) | $(7,832)$ |
| (46) | (449) |
| ¥ 14,726 | \$143,086 |

Details of reconciliation for plan assets at fair value between April 1, 2013 and March 31, 2014 were as follows:

|  | March 3 |  |
| :---: | :---: | :---: |
|  | 2014 | 2014 |
|  | (Milions of yen) | (Thousands of U.S. dollars) |
| Balance of plan assets at fair value at April 1,2013 ................................................ | $\geq 3,548$ | \$ 34,481 |
| Expected return on plan assets. | 20 | 203 |
| Actuarial difference.... | 287 | 2,796 |
| Contribution from employers... | 456 | 4,432 |
| Actual payment of retirement benefit... | (174) | $(1,691)$ |
| Contribution to retirement benefit trust......................................................... | 1,265 | 12,297 |
| Others............................................................................................ | (60) | (584) |
|  | ¥5,345 | \$51,934 |

Details of reconciliation between balance of retirement benefit obligations and plan assets at March 31, 2014 and net defined benefit liability on consolidated balance sheet were as follows:

|  | March 31 |  |
| :---: | :---: | :---: |
|  | 2014 | 2014 |
|  | (Millions of yen) | (Thousands of <br> U.S. dollars |
| Retirement benefit obligations under the funded plans.............................................................. | ¥ 11,954 | \$ 116,148 |
| Plan assets .......................................................................................................... | $(5,345)$ | $(51,934)$ |
|  | 6,608 | 64,213 |
| Retirement benefit obligations under the funded plans.. | 2,772 | 26,937 |
| Net liability for retirement benefits on consolidated balance sheet........................................ | 9,381 | 91,150 |
|  | 9,381 | 91,150 |
| Net liability for retirement benefits on consolidated balance sheet............................................ | ¥ 9,381 | \$ 91,150 |

Details of retirement benefit expense were as follows:


Dthers were extra employees' severance indemnities. It was included in additional retirement benefit expenses for the period ended March 31, 2014.

Breakdown of retirement benefits liability adjustments, included in other comprehensive income, before tax effect adjustments was as

|  |  |  |
| :---: | :---: | :---: |
|  | 2014 | 2014 |
|  | (Milions of yen) | (Thousands of U.S. dollars |
| Actuarial difference.. | ¥ 677 | \$ 6,580 |
| Prior service costs... | 13 | 132 |
| Total. | $¥ 690$ | \$ 6,713 |

Breakdown of retirement benefits liability adjustments, included in accumulated other comprehensive income, before tax effect adjustments was as follows:

|  | March 31 |  |
| :---: | :---: | :---: |
|  | 2014 | 2014 |
|  | (Mililions of yen) | (Thousands of <br> U.S. dollars |
| Unrecognized actuarial difference. | ¥ 258 | \$ 2,514 |
| Unrecognized prior service costs.. | (57) | (557) |
| Total. | $¥ 201$ | \$ 1,956 |

Fair value of plan assets by category as a percentage of total plan assets as of March 31,2014 was as follows:

| Bonds........ | 28\% |
| :---: | :---: |
| Securities.. | 43 |
| Cash on hand and in banks............. | 1 |
| General accounts in life insurance.. | 20 |
| Others......................................... | 8 |
| Total.............. | 100 |

Plan assets include retirement benefit trust contributed to the corporate pension plan which represents $29 \%$ of the total plan assets at fair value
The Company consider current and predicted allocation of plan assets and current and expected long-term rate of return generated from various kind of plan assets in order to determine long-term expected rate of return for plan assets.
Assumption used in calculating actuarial basis was as follows. The rates stand for weighted-average ratio, respectively.
sumption used
Long-term expected rate of return on plan asse............................................
$0.7 \%$

## (Defined contribution pension plan)

Clarion and some of overseas subsidiaries contributed $¥ 216$ million ( $\$ 2,100$ thousand) to the plan for the year ended March 31, 2014.

## For the year ended March 31, 2013

The funded status of retirement benefit plans as of March 31, 2013, net periodic pension expense relating to the retirement benefits for the year ended March 31, 2013 and assumptions used in calculating the information were as follows:
$\square \longrightarrow$ March 31

Projected benefit obligations.
Plan assets at fair value $\qquad$
Securities contributed to employee retirement benefit trust
Unfunded status...

(43)

Unocognized prior service costs due to plan amendment


In addition to the above, extra employees' severance indemnities of $¥ 31$ million was included in additional severance costs for the year ended March 31, 2013.

|  | $\frac{\text { Vare ended March } 31}{2013}$ |
| :---: | :---: |
| Discount rates. | 0.6~1.1\% |
| Expected rates of return on plan assets... | 1.5~1.7\% |
| Amortization period for unrecognized prior service costs due to plan amendment. | 13 years |
| Amortization periods for unrecognized actuarial difference | 7~13 years |

## 11. Shareholders' equity

he Corporation Law of Japan provides that an amount equal to $10 \%$ of the amount to be disbursed as distributions of capital surplus (other han the capital reserve) and retained earnings (other than the lega reserve) be transferred to the capital reserve and the legal reserve respectively, until the sum of the capital reserve and the legal reserve
$25 \%$ of the capital stock account. Such distributions can be made at any time by resolution of the shareholders, or by the Board of Directors if certain conditions are met, but neither the capital reserve nor the legal reserve is available for distributions.

## 12. Revaluation of land used for business operations in accordance with the Land Revaluation Law

In accordance with Article 119 of 1998 Cabinet Order - Article 2-1 of the Enforcement Ordinance relating to the Land Revaluation Law, revaluation is performed by the method of calculating land value for the standard basis of land in accordance with the Law for Government Appraisal of Land Prices. Under Article 2-4 of the Enforcement Ordinance, revaluation is performed by using the method of calculating land value for a taxable basis of the Land Value Tax mounts along with reasonable adjustments, such as shape of the
land and accessibility, in accordance with the Article 16 of the Landland and accessibility, in accordance with the Article 16 of the Land-
Holding Tax Law. This method is established and published by the Director General of the National Tax Administration, and the land is valued by the real estate appraiser in accordance with Article $2-5$. As a result, deferred income taxes on revaluation of land is recorded as liabilities and net unrealized gain on revaluation of land, net of tax, was recorded as a component of net assets.

As of March 31, 2014 and 2013, the differences between fair value and carrying amount after revaluation dated March 31, 2001 were as follows:


## 13. Income taxes

Significant components of the Company's deferred tax assets and liabilities as of March 31, 2014 and 2013 were as follows:

|  | March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  | 2014 |
| Deferred tax assets: | (Millions of yen) |  | (Thousands ofU.S. dollars) |  |
| Net operating tax loss carryforwards. | ¥ 3,448 | ¥ 4,737 | \$ | 33,509 |
| Accrued pension and severance costs... | - | 3,863 |  | - |
| Liability for retirement benefits. | 3,422 | - |  | 33,255 |
| Accrued warranty cost..... | 233 | 209 |  | 2,269 |
| Loss on devaluation of inventories ............................................................ | 510 | 510 |  | 4,960 |
| Loss on devaluation of marketable securities.. | 459 | 489 |  | 4,460 |
| Accrued expenses........... | 1,011 | 868 |  | 9,823 |
| Other account payable.. | 338 | 375 |  | 3,291 |
| Allowance for doubtful accounts .. | 17 | 31 |  | 165 |
| Foreign tax credit carryforward ................................................................... | 332 | 255 |  | 3,233 |
| Accrued bonuses . | 642 | 643 |  | 6,242 |
| Other............ | 1,244 | 1,066 |  | 12,089 |
| Sub-total ............................................................................................... | 11,661 | 13,049 |  | 113,302 |
| Deferred tax liabilities: |  |  |  |  |
| Depreciation ................................................................................... | 45 | 39 |  | 444 |
| Gain on contribution of securities to retirement benefit trust................................ | 158 | - |  | 1,541 |
| Other....................................................................................... | 270 | 120 |  | 2,631 |
| Sub-total........................................................................................ | 475 | 159 |  | 4,617 |
| Less: Valuation allowance ............................................................................... | $(7,894)$ | $(9,626)$ |  | $(76,702)$ |
|  | \# 3,291 | $¥ 3,263$ | \$ | 31,982 |

The differences between the Company's statutory income tax rate and effective income tax rates reflected in the consolidated statements of income were reconciled as follows:

|  | March 31 |  |
| :---: | :---: | :---: |
|  | 2014 | 2013 |
|  | 38.0\% | 38.0\% |
| Permanent differences ...................................................................................... | 6.7 | 1.9 |
| Fixed levy of local inhabitant taxes............................................................................. | 0.5 | 0.6 |
| Valuation allowance....... | (18.4) | 27.2 |
| Income tax credit ........................................... | (3.3) | (6.8) |
| Reduction of deferred tax assets by the change of tax rate.................................................... | 3.0 | - |
|  | 2.2 | (0.6) |
| Effective income tax rates.. | 28.7\% | 60.3\% |

The "Act for Partial Amendment of the Income Tax Act, etc." (Act No. 10 of 2014) was promulgated on March 31, 2014 and a special reconstruction corporate tax will not apply to corporate taxes effective for fiscal years beginning on or after Aprii 1, 2014.

As a result, the effective statutory tax rate used to measure the Company's deferred tax assets and liabilities was changed from $38.0 \%$ to $35.6 \%$ for the temporary differences expected to be realized or settled from fiscal year beginning on April 1,2014 . The effect of the announced reduction of the effective statutory tax rate was to decrease deferred tax assets, net by $¥ 139$ million ( $\$ 1,359$ thousand) and increase deferred income taxes by the same amount as of and for the year ended March 31, 2014.

## 14. Research and development expenses

Research and development expenses included in selling, general and administrative expenses for the years ended March 31, 2014 and 2013 totaled $¥ 166$ million ( $\$ 1,618$ thousand) and $¥ 15$ million, respectively.

## 15. Cash flow information

Reconciliations between cash and cash equivalents and cash on hand and in bank as of March 31, 2014 and 2013 were as follows:

|  | March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  |  |  | (Thousands of U.S. dollars) |
| Cash on hand and in banks.. | ¥6,486 | \#5,565 | \$63,023 |
| Time deposits with maturities of more than three months ........................................... | - | (1) | - |
|  | ¥6,486 | \#5,564 | \$63,023 |

Securities, amount of $¥ 1,265$ million ( $\$ 12,297$ thousand) were contributed to retirement benefit trust for the year ended March 31, 2014.

## 6. Leases

he Company, as a lessee, charges periodic lease payments for finance leases which do not transfer ownership of the leased property to the lessee and have been entered into before April 1, 2008, to expense on payment. Such payments for the years ended March 31, 2014 and 2013 were $¥ 43$ million ( $\$ 424$ thousand) and $¥ 87$ million, respectively.
ne amount of outstanding future lease payments for finance leases as of March 31, 2014 and 2013, excluding the interest thereon, are

|  | March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (Millions of yen) |  |  |  | (Thousands of |  |
| Future lease payments: |  |  |  |  |  |  |
| Due within one year... | * | 15 | $¥$ | 44 | \$ | 148 |
| Due after one year.. |  | - |  | 16 |  | - |
| Total | * | 15 | * | 60 |  | 148 |

Pro forma information as of and for the years ended March 31, 2014 and 2013 relating to acquisition cost, accumulated depreciation, depreciation expense and interest expense for property held under finance leases which do not transfer ownership of the leased property to the lessee and have been entered into before Aprill 1,2008 , if finance lease accounting had been applied to finance leases currently ccounted for as operating leases are as follows:

epreciation is calculated based on the straight-line method over the lease term of the assets with no residual value. Interest expense on leased assets is calculated as the difference between the total lease payments and the assumed acquisition cost for the asset and is allocated over the lease term using the effective interest method

Future lease obligations for non-cancelable operating leases at March 31, 2014 and 2013 follow:

|  | March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (millions of yen) |  |  |  | (Thousands ofU.S. dollars) |  |
| Due within one year...................................................................................... | ¥ |  | $¥$ | 291 | \$ | 3,817 |
| Due after one year.............................................................................................. |  | 873 |  | 706 |  | 8,489 |
|  |  | 1,266 | $¥$ | 997 |  | 12,306 |

## 17. Asset retirement obligations

Information on asset retirement obligations on the consolidated balance sheets at March 31, 2014 and 2013 follow:

The scope of the obligations is the duty to restore facilities in line with the real estate contracts for land and buildings used for busines activities.

The Company calculates the amounts of the obligations over the estimated useful lives of 3 to 20 years from acquisition and with discoun rates ranging from 0.3 to $1.6 \%$.
(c) Changes in the asset retirement obligations for the year ended March 31, 2014 and 2013 were as follows:

|  | March 31 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  |
|  | (Millions of yen) |  |  |  | (Thousands of U.S. dollars) |  |
| Balance at beginning of year ............................................................................ | * | 193 | * | 176 | \$ | 1,881 |
|  |  | 1 |  | 1 |  | 11 |
| Liabilities settled.. |  | (59) |  | - |  | (579) |
| Change of estimation.. |  | - |  | 22 |  | - |
| Decrease due to sales of property, plant and equipment..................................... |  | (40) |  | (6) |  | (389) |
| Balance at end of year...................................................................................... | * | 95 |  | 193 | \$ |  |

## 18. Commitments and contingencies

The Company was contingently liable for notes receivable discounted, amounting to $¥ 294$ million as of March $31,2013$.

## 19. Segment information

## (1) Information by reportable segment

Sales of the Company classified by reportable segment for the years ended March 31, 2014 and 2013, respectively, are summarized as follow:

|  | Year ended March 31, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | Americas (1) | Asia and Australia (*2) | Europe (3) | Adiustments | Consolidated total |
|  | (Millions of yen) |  |  |  |  |  |
| Sales to outside customers ........ | ¥101,360 | * 56,558 | \# 20,467 | ¥ 12,951 | ¥ - | ¥191,337 |
| Inter-segment sales.................. | 38,251 | 4,749 | 57,617 | 3,782 | $(104,401)$ | - |
| Total sales......................... | 139,611 | 61,308 | 78,085 | 16,734 | $(104,401)$ | 191,337 |
| Segment income ...................... | ¥ 1,949 | ¥ 1,130 | ¥ 1,810 | ¥ 187 | ¥ 152 | ¥ 5,231 |
| Segment assets...................... | ¥113,665 | ¥ 24,025 | ¥ 30,387 | ¥ 10,228 | ¥ $(52,922)$ | ¥125,384 |


|  | Year ended March 31,2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Japan | Americas (1) | Asia and Australia (*2) | Europe (3) | Adjustments | Consolidated total |
|  | (Millions of yen) |  |  |  |  |  |
| Sales to outside customers. | ¥ 96,406 | \# 54,288 | ¥ 16,861 | ¥ 9,733 | $¥ \quad-$ | ¥177,288 |
| Inter-segment sales................... | 37,814 | 742 | 43,957 | 296 | $(82,811)$ | - |
| Total sales.......................... | 134,220 | 55,030 | 60,819 | 10,029 | $(82,811)$ | 177,288 |
| Segment income/(loss).............. | ¥ 1,963 | ¥ 761 | $¥ 323$ | $¥ \quad(0)$ | $¥ 163$ | ¥ 3,210 |
| Segment assets........................ | $¥ 108,872$ | ¥ 23,478 | ¥ 28,058 | 7,101 | $¥(50,112)$ | ¥117,398 |
|  |  |  |  |  |  |  |
|  | Year ended March 31, 2014 |  |  |  |  |  |
|  | Japan | Americas ( ${ }^{1+1)}$ | Asia and Australia ( ${ }^{* 2 \text { 2) }}$ | Europe (3) | Adiustments | Consolidated total |
|  |  |  | Thousan | U.S. dollars) |  |  |
| Sales to outside customers ........ | \$ 984,844 | \$ 549,533 | \$ 198,871 | \$ 125,843 | \$ - | \$1,859,092 |
| Inter-segment sales................... | 371,662 | 46,152 | 559,829 | 36,754 | $(1,014,398)$ | - |
| Total sales.......................... | 1,356,506 | 595,686 | 758,700 | 162,597 | $(1,014,398)$ | 1,859,092 |
| Segment income ..................... | \$ 18,946 | \$ 10,987 | \$ 17,592 | \$ 1,817 | \$ 1,483 | \$ 50,827 |
| Segment assets...................... | \$1,104,407 | \$ 233,437 | \$ 295,254 | \$ 99,386 | \$ (514,211) | \$1,218,274 |

Notes:

1) Americas: U.S.A., Canada, Mexico and Brazil
(2) Asia and Austraia: Peoplé's Republicic of China, Taiwan R.o..c., Malaysia, Thailand, Philippines, India and Australia

Corporate assets included in "Adjustments" mainly consist of investments in securities. Such investments in securities for the years ended March 31,2014 and 2013 were $¥ 219$ million ( $\$ 2,136$ thousand) and $¥ 222$ million, respectively.

## (2) Information by product and service

The Company principally provides the following products and services.
(a) Car audio-visual equipment: Car navigation systems, car audio equipment, Car multimedia equipment, and peripheral devices
b) Special equipment: Audio and visual equipment for public transportation, bus location systems, and CCD (Charged-Coupled Devices) surrounding view cameras
c) Other: SS (Spread Spectrum) wireless communication equipment, EMS (Electronics Manufacturing Service) business, and other.

Sales by product and service for the years ended March 31, 2014 and 2013 are as follows:


## (3) Information on sales by region

Information on sales by the region categorized as Japan, Americas, Asia and Australia and Europe, for the years ended March 31, 2014 and 2013 are as follows
Sales by region are classified based on areas in which significant customers are located

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  | (Millions of yen) |  | (Thousands of |
| Japan.. | ¥100,751 | ¥ 95,999 | \$ 978,930 |
| Americas.......................................................................................... | 56,688 | 54,313 | 550,803 |
|  | 20,816 | 17,256 | 202,259 |
|  | 13,081 | 9,719 | 127,100 |
| Consolidated net sales................................................................................. | ¥191,337 | ¥177,288 | \$1,859,092 |

## 20. Selling, general and administrative expenses

An analysis of selling, general and administrative expenses for the years ended March 31, 2014 and 2013 are as follows:

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  | (millions of yen) |  | (Thousands of <br> U.S. dollars |
| Payroll costs... | \# 8,464 | ¥ 7,479 | \$ 82,242 |
| Provision for bonuses.. | 278 | 486 | 2,701 |
| Pension expenses ........................................................................................ | 502 | 433 | 4,883 |
|  | 2,608 | 2,905 | 25,349 |
| Other......................................................................................................................... | 12,909 | 12,467 | 125,428 |
|  | \# 24,763 | ¥23,772 | \$ 240,605 |

## 21. Transactions with related parties

| Category | Name |  |  |  | Ownership of Voting Rights/\% Hitachi: 64.01\% | Relationship |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Parent Company | Hitachi, Ltd. |  |  |  |  | Loans receivable and loans through Hitachi's pooling system Payment of patent fee and map royalty |  |
| Description of Transaction | nount of Transaction |  |  |  | Sujied | Balance at the end of period |  |
|  | (Millions of yen) |  | (Thousands ofU.S. dollars) |  |  | (Millions of yen) | (Thousands of U.S. dollars) |
| Lending fund ..................... | * | 65 | \$ | 636 | Other current assets ......... | ¥ 6,921 | \$ 67,255 |
| Borrowing of fund............. | * | - | \$ | - | Long-term loans.... | ¥ 20,000 | \$ 194,325 |
| Interest expense.... | $¥$ | 72 | \$ | 704 | Accrued expenses... | ¥ | \$ 2 |
| Payment of patent fee and map royalty $\qquad$ | ¥ | 9,110 | \$ | 88,517 | Other current liabilities and accrued expenses... | ¥ 1,271 | \$ 12,351 |

¥ 9,110
\$ 88,517

Year ended March 31, 2013:

| Category | Name | Ownership of Voting Rights/\% | Relationship |
| :---: | :---: | :---: | :---: |
| Parent Company | Hitachi, Ltd. | Hitachi: 64.01\% | Loans receivable and oans through Hitachi's pooling system |
| Description of Transaction | Amount of Transaction | Sujject | Balance at the end of period |
|  | (Milions of yen) |  | (Milions of yen) |
| Lending fund. | ¥ 1,524 | Short-term loans receivable | $\ddagger$ 6,856 |
| Borrowing of fund............... | ¥ - | Long-term loans.... | ¥ 20,000 |
| Interest expense................ | ¥ 113 | Accrued expenses.............. | $¥ \quad 0$ |

Consumption tax was not included in the amount of transaction but included in the balance at the end of period stated in above information.
Short-term loans receivable and long-term loans were made under the Hitachi's pooling system and the transaction amount shown above represents the amount of increase and decrease in the short-term loans receivable and short-term loans balance as of March 31, 2013 compared with that as of March 31, 2012. The interest rate is decided in consideration for a market interest rate reasonably.

| Category | Name | Ownership of Voting Rights\% | Relationship |
| :---: | :---: | :---: | :---: |
| Fellow subsidiary | Hitachi Capital Corp. | - | Factoring service |
| Descripition of Transaction | Amount of Transaction | Subject | Balance at the end of period |
|  | (Millions of yen) |  | (millions of yen) |
| Factoring ...................... | ¥ 10,994 | Notes and accounts payable | ¥ 3,631 |

Consumption tax was not included in the amount of transaction but included in the balance at the end of period stated in above information. The Company's notes and accounts payable were settled by using a factoring method based on the basic agreement entered into by the Company its customers and Hitachi Capital Corporation.

## 22. Amounts per share

Net income per share and net assets per share for the years ended March 31, 2014 and 2013 are as follows:

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
| Net income per share: | (ren) |  | (u.s. doluars) |
| Basic ........... | ¥ 11.86 | ¥ 4.82 | \$ 0.12 |
| Diluted. | - | - | - |
|  | March 31 |  |  |
|  | 2014 | 2013 | 2014 |
|  | (ren) |  | (u.s. doliars) |
| Net assets per share. | \# 98.31 | $¥ 77.33$ | \$ 0.96 |

Diluted net income per share is not disclosed because Clarion had no potentially dilutive shares

Consumption tax was not included in the amount of transaction but included in the balance at the end of period stated in above information. The Company's notes and accounts payable were settled by using a factoring method based on the basic agreement entered into by the Company, its customers and Hitachi Capital Corporation.

## 23. Other comprehensive income

The following table presents reclassifications adjustments and tax effects allocated to each component of other comprehensive income for the years ended March 31, 2014 and 2013

|  | Year ended March 31 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |
|  | (Milions of yen) |  | Thousands of |
| Net unrealized gains on other securities; |  |  |  |
| Amount arising during the year... | $¥ 854$ | $¥ 659$ | \$ 8,305 |
| Reclassification adjustment for gains and losses included in net income ........ | (906) | - | $(8,811)$ |
| Amount before tax effect.............................................................. | (52) | 659 | (505) |
| Tax effect. | (208) | (43) | $(2,023)$ |
| Net unrealized gains on other securities.................................................... | (260) | 616 | $(2,528)$ |
| Net deferred gains on hedge; |  |  |  |
| Amount arising during the year....... | 1 | 6 | 15 |
| Tax effect............ | (0) | 0 | (5) |
| Net deferred gains on hedge .......... | 1 | 6 | 9 |
| Net unrealized gains on revaluation of land; |  |  |  |
| Tax effect....... | - | 5 | - |
| Foreign currency transaction adjustments; |  |  |  |
| Amount arising during the year...... | 2,594 | 3,322 | 25,211 |
| Reclassification adjustment for gains and losses included in net income ................... | 747 | - | 7,265 |
| Amount before tax effect...... | 3,342 | 3,322 | 32,477 |
| Tax effect............................ | - | - | - |
| Foreign currency transaction adjustments.. | 3,342 | 3,322 | 32,477 |
| Remeasurements of defined benefit plans, net of tax |  |  |  |
| Amount arising during the year................................................................. | 477 | - | 4,640 |
| Reclassification adjustment for gains and losses included in net income ................... | 213 | - | 2,072 |
| Amount before tax effect... | 690 | - | 6,713 |
| Tax effect........................ | - | - | - |
| Remeasurements of defined benefit plans, net of tax.... | 690 | - | 6,713 |
| Share of other comprehensive income of affiliates accounted for by the equity method; Amount arising during the year $\qquad$ | 39 | 134 | 387 |
| Total other comprehensive income. | ¥ 3,814 | ¥ 4,084 | \$ 37,059 |

## 4. Subsequent events

Reduction of common stock, capital reserve and legal reserve, and appropriation of surpluses
Clarion passed a resolution at its board of directors meeting held on April 22,2014 to submit a proposal on reduction of common stock, capital reserve and legal reserve, and on appropriation of surpluses to the 74th ordinary general meeting of shareholders to be held on June 20,2014 , and the resolution was then approved

Purpose of reduction of common stock, capital reserve and legal reserve, and appropriation of surpluses
horder to prepare mobile and flexible implementation of future capital policy, by covering the deficit, Clarion will reduce common stock, capital reserve and legal reserve, and appropriation of surpluses.

Reduction of common stock, capital reserve and legal reserve, and appropriation of surpluse
Pursuant to the provisions of Article 447, Paragraph 1 and Article 448, Paragraph 1, of the Companies Act, Clarion will reduce part of common stock, entire capital reserve and legal reserve, and whereby transfer the reduced amounts to other capital surplus in additional paid-in capital and retained earnings.
Details of reduction of common stock, capital reserve and legal reserve are as foilow;
Common stock.................. 5,753 million yen out of 26,100 million yen, total common stock
Capital reserve $\qquad$ 2,667 million yen
.............. 180 million yen

## Ap 1 iatio of sulus

Pursuant to the provision of Article 452 of the Companies Act, Clarion will transfer other capital surplus in additional paid-in capital increased by the reduction common stock and capital reserve described above to retained earnings carried forward to cover the deficit.
(a) Item and amount of surplus to be reduced

Other capital surplus in additional paid-in capital ............................. 8,421 million yen
(b) Item and amount of surplus to be increased

Retained earnings carried forward
c) Item and amount of surpluses to be increased and decreased Other capital surplus in additional paid-in capital Retained earnings carried forward

## 4) Schedule

April 22, 2014
June 20, 2014
June 23, 20
July 24, 2014
July 25, 201

8,421 million yen

- yen
- yen

Resolution of the board of directors meeting
Resolution of the ordinary general meeting of shareholders Initial date of public notice for creditors to make objections Final due date of public notice for creditors to make objections

Effective date

Independent Auditor's Repor
ard of Directors
Clarion Co., Ltd.
We have audited the accompanying consolidated financial statements of Clarion Co., Ltd. and its consolidated subsidiaries, which comprise the consolidated balance sheet as at March 31, 2014, and the consolidated statements of income, comprehensive income, changes in net assets, and cash 2 ows for the year then ende and a summary

Management's Responsibility for the Consolidated Financial Statements
Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of onsolidated financial statements that are free from material misstatement, whether due to fraud or erro

Auditor's Responsibility
Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards financial statements are free from material mista obtain
An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the
assessment of the risk of material mistatement of the consolidated financial statements whether or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.
Opinion
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Clarion Co., Ltd. and its consolidated subsidiaries as at March 31, 2014, and their consolidated financial performance and cash flows for the year then ended in conformity with

Emphasis of Matter
We draw attention to Note 24. Subsequent Event to the consolidated financial statements, which describes that Clarion Co., Ltd. passed a resolution at its board of directors meeting held on April 22,2014 to submit a proposal on reduction of common stock, capital reserve and legal reserve, and on appropriation of surpluses to the ordinary general meeting of shareholders to be held on June 20, 2014, and the resolution was then
Convenience Translation
We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been

June 20, 201
Tokyo, Japan

